

***Legal Sherpa* Process for House Purchase (Resale market)**

**Assuring You Get What You Bargained For**

1. You send your Agreement of Purchase and Sale to your *Legal Sherpa* team.
2. You receive a letter and checklist from your *Legal Sherpa* team outlining the work your *Legal Sherpa* team will do for you, preliminary financial information, decisions to make and steps to take in order to have as stress-free and trouble-free closing as possible.
3. Provide your *Legal Sherpa* team with the requested information.
4. Your *Legal Sherpa* team searches title to and investigates the property and its ownership to ensure you get what you bargained for.
5. Your *Legal Sherpa* team works with your mortgagee(s) to satisfy all of the mortgagee's conditions before funds are needed.
6. Your *Legal Sherpa* team arranges title insurance for you and your mortgagee(s).
7. You arrange for property insurance on your new home.
8. Your *Legal Sherpa* team works with the Seller's lawyers to prepare for a smooth closing.
9. Your *Legal Sherpa* team advises you of the funds needed to close the transaction and you arrange for them to be wired to the *Legal Sherpa* Trust Account.
10. You come to our Base Camp for a Signing Meeting to review, so as to understand, the closing documentation and financial arrangements.
11. Your *Legal Sherpa* team closes the transaction and you get the keys.  
**Congratulations! You have reached your goal!**
12. Your *Legal Sherpa* team reports on your accomplishment as an Explorer in the Himalayas of Law.