



## ***Legal Sherpa* Process for a Home Sale**

### **Helping You Move on With Your Life**

1. You send your Agreement of Purchase and Sale to our *Legal Sherpa* team.
2. You receive a letter and checklist from your *Legal Sherpa* team outlining how to have as trouble-free and stress-free closing as possible.
3. You provide your *Legal Sherpa* team with the requested information.
4. You arrange for final utility readings and to have your mail redirected, etc.
5. Your *Legal Sherpa* team works with your Mortgagee(s) and other secured creditors to arrange for payout statements and Discharges.
6. Your *Legal Sherpa* team works with the Buyer's lawyers to prepare for a smooth closing.
7. You come to our Base Camp for a Signing Meeting where you review, so as to understand, both the closing documents and the financial arrangements. You leave keys to the property with your *Legal Sherpa* team.
8. Your *Legal Sherpa* team closes the transaction and delivers the closing funds.  
**Congratulations! You have reached your goal!**
9. Your *Legal Sherpa* team reports to you about your accomplishment as an Explorer in the Himalayas of Law.